PHOENIX, ARIZONA, SUNDAY MORNING, OCTOBER 30, 1921.

(Section Two)

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# SUCCESS LOOMS FOR INDUSTRIAL WEEK, NOVEMBER 7-12

## Well Laid Plans Make For Great Achievement In Commercial Advance

The week of November 7 to 12, inclusive, has been set aside as Industrial Week, on which occasion the merchants of this city and Phoenicians in general will act as hosts to thousands of visitors drawn here from all parts of the South-

Hard times may come and hard times may go but Phoenix keeps forging ahead as usual. This is the spirit which has prompted the progressive marchants and manufacturers of the capital city to stage an exposition which in magnitude and splendor promises to eclipse any similar event ever attempted in this section.

Several high-class attractions and gatherings of note will be held here dur-ing Industrial Week, which with the industrial exposition will provide a full week's program of entertainment and education, and afford a splendid opportunity for meeting old friends and making new ones.

Special inducements to the out-of-town visitor are offered in the "Come-to-Phoenix-at-our-expense plan," which has been adopted by leading merchants.

Citizens of Phoenix are asked to lend their full support to this magnificent

undertaking. Invite your friends to Phoenix during Industrial Week. You will be conferring upon them a favor. Enter your automobile in the decorated auto section of the grand Armistice Day parade. And when the big show is open, demonstrate your civic pride by attending the exposition, and thus show your appreciation of what is being done to make Phoenix the great trade center of

"Come to Phoenix at our expense. This is the slogun which is expected to attract hundreds of outside buyers to Phoenix during Industrial Week, November 7 to 12.

Owing to the lack of time it was impossible to secure railroad rates

impossible to secure railroad rates but the merchants by joining together have been able to present a far more attractive plan, namely the refunding of the round trip railroad fare to every out-of-town purchaser.

To receive the benefit of this plan all that is required of the visitor is to register his name and address with the refund committee upon his arrival. During the week he makes his round of buying and at the end of the week is presented with a refund check. For instance: If the round trip fare amounts to \$7.50, all that is necessary to save this amount to is necessary to save this amount to the purchaser is to buy \$75 worth of goods among the merchants subscribing to the plan. In the event that the total does not reach this figure, a check amounting to ten per cent of the total purchase be made, thus allowing a partial saving on the railroad fare in any event. Those traveling by auto instead of train will have the same approximate.

have the same opportunity, all re-bates being figured on the round trip raitroad fare basis.

This plan has worked out with ex-tremely gratifying results in San Francisco, Los Angeles and elsewhere, and that it will do so here is assured and that it will do so here is assured by the large list of representative forms which are backing the plan. This list is as follows: The Berryhill Co., books and sta-

The Bower Co., printers. Dorris-Beyman Furniture Co. Donofrio Plurai Co. Korricks Dept Store. Vernon Clark, brick mfg. Perd-Levy Furniture Co. Switzers Style Shop. Cinderella Bootery. Collings Vehicle & Harness Co. McDougall & Cassou, men's cloth-

H. A. Dieht Shie Co. Goldberg Bros. Co., clothing. Central Pharmacy. Earrows Furniture Co. Arizons Shops Concrete Brick Co. Palace Hardware & Arms Co. Anna Heath, photographer. W. C. O'Nell, typewriting machiner Sigler Optical Co. 1. L. Backmer Drug tSore. Hab Clothing Co.
Craves Indian Shop.
Vaughn & O'Connell, corlos.
Hyder Bros., clothing.
Vie Hanny Co., clothing.
French Shop, ladies' clothing.
Home Appliance Co.
Vinson Bros. & Carter.
Kaso Mercantile Co., clothing.
L. tossonzweig, jeweler.
Heto & Co., leweler.
Talbot & Habbard harware. Talbot & Hubbard, harware. Munson Optical Co.

m Balson Clothing Co.

New State Electric company

PRICE STOPPING A Scott, golf professional at the Country club, has returned to Phoenix and he heart season at the Rockford, Hinds, golf club.

J. M. Bernes and Joek Rutchinson, two of the heat-known golf clumptons in the country, are to be in Phoenix near February, according to Mr. S. etc.

out was surprised when he to keep the branches from cousing can the grows golf course at the new Country club. He had known, of course, find I was being developed, but was not prepared to me such a fine one as there is at the local Country club.

The vertice of the jury, which was more one as there is at the local Country club.

### Some Class With Classiess Lasses

"It is not so much a question of protinces or beauty that is the de-

crowning factor in selecting models.

be, when it comes to splen it. corr-ac clear-cut ference, and wonder-fut modile, there are no finer or more silted girls than those who will be bere to show the latest whims of

Emmett B. Cooper against the as-sociation for \$700, alleged damages sustained when seven trees belonging

to the plaintiff were trimmed by the association b raus they interfered with power transmission lines at

Fifth and Madison streets, was taken by the association resterday to have been one of the most important rul-

dolled up.

All phases of the industrial and commercial life of Phoenix will be represented at the industrial exposition to be staged in Phoenix during Industrial Week, November 7 to 12, inclusive.

There will be exhibits of the manufacturing, mercantile, civic and educational activities of the community, and there will be special displays in agriculture and citrus fruits and cotton. Thousands of dollars worth of materials, machinery and stocks will be in the booths of the exhibitors, and a visit to the exposition will convince anyone that Phoenix is not survince anyone that Phoenix is not surpassed by any community in the southwest as a busy, hustling, thriving city—a city of people who know the meaning of civic pride. Many of the exhibitors are planning

surprises for visitors, and the charac ter and features of the various dis-plays are being made a matter of

For the past week the Industrial Week committee has been busy at its headquarters, 205 North Central avenue, making space reservations. The larger proportion of the space has been sold. There yet remain, how-ever a few choice locations, and these,

Wiss Classic Marlowe
Introducing to the Phoenix public
Miss Classic Marlowe

Miss Classic Marlowe

Introducing to the Phoenix public

Miss Classic Marlowe

Miss Classic Marlowe Miss Classie Marlows, director, or, opposite the federal suilding. At one shall we say, directress, of the fashfor revue which will be one of the strong drawing cards of the industin exposition. strong drawing eards of the industria exposition.

Miss Clistie—we soft help wonder if the mother gave her that name
—will be assisted by 10 classy modela. She is on also way to Thomaix
to arrange details in connection with
tills department of the coming exposation.

Commenting the other day on the
ridity, capability and cominess of
her aredstants, Miss Marlowe said:

"It is not so much a question of
Dulmage and Dunbar, Hudson and

Dulmage and Dunbar, Hudson and sex automobiles, 26 feet; frontage. Dunbar Sring Service, 10 feet.

New Stafe Electric Co., 16 feet. Phoenix Feed and Seed Co., 10 fee Ford-Levy Furniture Co., 36 feet. Automobile Club of Arizona, 10 D. S. Horall, plumbing, 10 feet. Home Emilders, 15 feet.

From which it might be gleaned Goldwater and Bro., dry goods, 20 that the fashion revue is going to hold a capityatic interest to menfolk as well as the devotces of women's fashion. We all like to see 'em ect. McArthur Bros., Dodge Bros autos.

Smith Sales Co., exhibiting Packard and Reo automobiles, 20 feet. Barrows Furniture Co., 30 feet. Bawer Co., office equipment, 10

Nash Auto Sales Co., 20 feet. Newland Music Co., Edison phono-raphs, 16 feet. Dorris-Heyman Furniture Co., 30

N. Porter Saddle and Harness Co., Perryhill Co., stationers and office quipment, 10 feet.

court Thursday in which a verdict for the Salt River Valley Water Urers' association was brought in a sult which had been instituted by Electrical Equipment Co., 10 feet. Ed Rudolph, Ford distributor, 26 Among those who will occupy 10-

ot frontage spaces along the sides the runway will be: Phyless Faking Co.

Heath's Photographic Studio. Graves Curio Shop. Individual booths with four sides contage and measuring 7 by 9 to 7 y 12 feet have been disposed of as

Byrd Talloring Co. McDougall & Cassou, men's cloth-

Donofrio Floral Co.

Maricopa Creamery,
Grand entral Florist.
Goldberg Bros., men's clothing.
Sonce reservations made late yescreary include the following:
Capital Fuel and Feed company.
Palace Hartford

Dwight B. Heard, real estate. McCall Cotton and Oil company. J. C. Adams, incubators.

Prince Edward Island is the small-

# IS YOUR NAME

ndustrial Week it was early decided o raise a guarantee fund, toward which everyone in business either professionally or commercially would have an opportunity to subscribe. A subscription to this fund is in the

a subscription to this time is in the nature of an investment for a greater Phoenix, and just as other investments it is expected to pay dividends. The guarantee fund will be used to defray the expense of handling the exposition, including the use of a special exposition feat and electrical exposition, including the use of a spe-cial exposition tent and electrical equipment. The dividends will be paid from the net income of the ex-position, made up from the sale of space and from the general admis-

If everyone does his part the Industrial exposition is going to be 100 per cent successful, and if it is that, each subscriber can rest assured that he will receive a dividend check, in addi-tion to the general benefits which every office and business in town

every office and business in town will receive.

To be a subscriber to the guarantee fund is to be included in the progressive element of this city, the element that says: No step backward. Phoenix is forging to the front.

Here is the list of those wile have subscribed to the guarantee fund to date:

Barrows Furniture company, Dulmage and Dunbar, Phoenix Steam Laundry. McCall Cotton and Oil company, W. W. Lawhon, Berryhill company, stationers. Phoenix Drug company. Goldberg Brothers, clothiers, Bear Ddug company. Fred Wood, Mason's Pharmacy. American Root Beer company. E. J. Doyle. Frank Shirley. Charles Korrick and Brother.

Duncan and Jack, Hassayampa Creamery. Tasso Coe.
John F. Barker and company.
O'Malicy Lamber company.
Southwestern Sash and Door Co.
Constable Ice company.
Savoy hotel.
Overland Arizona Company. Overland Arizona company ance Brothers Baking Co. Mathews Paint company. Sun Drug company. Hotel Adams.

Eagan Construction company. Arizona Shope Concrete Brick Donogrio Confectionery company. Gillespie Petroleum company, Western States Securities Co. Rio Grande Gil company, J. T. Whitney. Union Auto Transportation Co. Peck-Fleming. New State Electric company. T. B. Stewart.

Home Builders. McNell company. Dorris-Heyman Furniture Co. Central Arizona Light & Power Southwestern Cotton company. McDougall and Cassou. Lescher, Kibbey and Mahoney. Owl Drug company. Northrup Optical company. Arizona Machinery Manufacturin

Ben Rice. McArthur Bros. Arizona Auto Top Co.

El Paso Restaurant. Phoenix Lunch and Pool Hall, Mitchell's Sweet Shop. San Francisco Securities Co. A. C. Taylor Printing Co. J. C. Dobbins. Arizona Steel Pipe & Tank Co. Central Pharmacy. Studebaker Agency. Arizona Grocery Co. Bank of Phoenix, Citizens State Bank, Commercial National Bank. The Vailey Bank.
National Bank of Arizona.
Warren Brothers company.
The Hub Clothing company. Valley Lumber company. Phoenix Flour Mills. Palace Hardware & Arms company M. Goldwater & Uro., dry goods. Crystal Ice & Cold Storage Co. George O. Ford, second-hand store Fitzhogh and Byron. Ezra W. Thayer, hardware. Electrical Equipment company

Franklin D. Lane, real estate. Arizona Publishing company. Lamon's Business College, ndard Furniture company. F. W. Woolworth company. Phoenix Feed and Seed company. Commercial Cafe, Talbot and Hubbard, hardware.

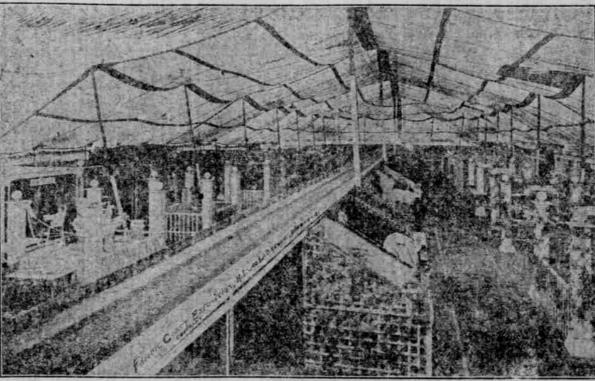
Anderson Insurat.ce company. Kunz Brothers & Messenger. Grand Cafe. Grand Care.
Motor Supply company.
Meyers-Leiber Advertising Service.
A. L. Moore & Sons.
Republican Frint Shop. Bartlett-Heard Land and Cattle

Dwight B. Heard Investment com-A. H. McLellan, J. C. Penny company. Kibbey, Bennett, Gust & Smith. Phoenix National Bank. Phoenix Savings Bank and Trust

V. O. Wallingstord. Porter Saddle & Harness Co. Arizona Laundry Co. Twohy Bros. Co.
Phoenix Nat'l Life Ins. Co.
Jefferson Hotel.
Ford-Levy Fur Co.
Denofrio Floral Co. Collings Vehicle & Harness Co. Exide Battery.

R. A. Kirk. Armstrong, Lewis & Kramer, Phoenix Nash Co. Chalmers, Stahl, Fennemore &

What Industrial Exposition Will Look Like--Photo Taken at Santa Ana Show



### Varied Program of · Superb Attractions

In addition to a high-class program of entertainment, featuring musical, vaudeville and fashion revues every afternoon and evening at the industrial exposition tent, a large number of supplemental attractions have been secured for Industrial Week, which should make the dates of November 7 to 12 inclusive, 1921, memorable ones to the thousands who will mingle here. Here is a partial list of special attractions: Nov. 7-Mabel Garrison of Metropolitan Grand Opera company in concert at High School auditorium.

Nov. 8-Circus day, street parade 'n' everything. Nov. 9-Auto Race program at State Fair grounds.

Nov. 10-Grand street carnival and dance, preceded by evening parade en masque. Nov. 11-Armistice Day parade, including spectacular pageant of

industrial floats and decorated automobile section Nov. 11-Championship football game between El Paso and Phoenix Union high schools.

Nov. 9-12-Maricopa Poultry association's Poultry Show. Nov. 11-12—Shrine ceremonial, including parade and grand ball. Nov. 12—Auto races at State Fair grounds. Nov. 13-Championship baseball game, Phoenix vs. Tucson

The Veterans of Foreign Wars of the United States have asked, in a resolution adopted Monday evening and presented to the chamber of commerce Friday, that the busi-ness houses of the city should observe Armistice day, Nov. 11, by cleaning during the day, excepting, of course, those which are always open on holi-days, such as restaurants and drug

The resolution follows:

Whereas the 11th of Nov., 1921, will be the third anniversary of the day which marked cessation of hostilities in the world war, a day which was given over to rejoicing and celebration of the benefits you can derive through getting to rether and forming an exercipation that we can call an exercipation that the problems of the veterans has been prepared by one of their number:

"Disabled war veterans are you aware of the benefits you can derive through getting to rether and forming the exercipation of the problems of the veterans has been prepared by one of their number:

"Disabled war veterans are you aware of the benefits you can derive through getting to rether and forming and collection." tion throughout this nation and a day never to be forgotten, especially by those veterans who were then over-

seas; and
Whereas the anniversary of Armistice day has been made a legal holiday in this and other states and should be so observed; and
Whereas veterans cannot now enjoy or properly participate in celebration and other activities with their com-rades unless they be relieved from the duties connected with their em-

ployment: therefore, be it

Besolved by Maricopa post No. 720,
Veterans of Foreign Wars of the United States, that, in addition to whatever other plans for celebration may be carried out, Armistice day should be a day of general closing, and that all business men are urged to close their places of business for the entire day; provided however that restaurants, drug stores, etc., which are always expected to remain open on all holidays, be excepted as usual;

and be it further Resolved that publicity to this request be made by publication in the daily papers and by forwarding a copy of this resolution to both the Merchants and Manufacturers assolation and the chamber of commerce

Passed unaulmously by Maricons post No. 720, V. F. W., at Phoenix, Ariz., in regular session on Oct. 24,

ROLIN W. SHAW, Post Commander.

"The time is tomorrow morning at 10 o'clock, and the place is the Elks ball. West Washington street. The

disabled veterans from the local hos-pitals will all be there. Come one-come all—have your say and express your opinions as to what you think is

the best for the formation of an origanization."

Proclamation Of

Peace Expected

[Republican A. P. Leased Wire] WASHINGTON, Oct. 29—Admin-istration, officials expect the formal proclamation of peace between the United States and Germany to be is-

smed within the next week or ten days. Definite information is lack-ing as to the date-on which formal ratifications of the treaty are to be exchanged, but it is the intention here to issue the proclamation as

soon as that exchange is completed.
With the final establishment of a

be taken up. Most prominent among these cases is that of Eugene V. Debs.

legal peace status the question

now serving a term at Atlanta.

found in peach and cherry stones

Promie acid, which is pot-

Within Ten Days

# 3 BOYS AND A GIRL

The Arizona Children's Home asso-ciation has three American boys and one girl from 8 to 12 years of age who it desires to have placed in good homes, either adopted or other-wise. There also is a bright, good Mexican boy of 8 years, and healthy, for whom a home is desired. Supt. D. L. Reid of the home will be in Phoenix until Monday and he is anxions to hear from some peo-ple who will take these children. His address in this city is 37 West Me-Dowell road. Telephone 3174. The Arizona Children's Home ass

Maricopa Creamery Co. Donofrio Floral company, Collings Vehicle and Harness com

Boehmer's Drug Store, Chalmers, Stahl, Fenn Donofrio Floral Co. Collings Vehicle and Harness Co. H. A. Dichi's Shoe Stars

# 85 PER CENT

LIS SOLD OUT

Elighty-five percent of the space in the industrial exposition was sold out, according to a report issued from committee headquarters, 205 North Central Ave., at 6 o'clock last night. Of the spaces around the sides, there now remain only 20 feet on each side, Only 6 of the 14 pergola booths are left, and considerably more than half of the booth space adjacent to the center runway remains to be sold.

Several concerns which had planned

AT ELKS HALL TODAY

In connection with the massmeeting to be held at the Eiks hall. West Washington street at 10 o'clock this morning, by and for the disabled veterans of the world war, the abled veterans of the world war, the following examination of the prob-

## an organization that you can call "At the present time we have in this state a very capable and highly efficient medical staff under the able

this state a very capable and highly efficient medical staff under the able direction of Dr. W. O. Sweek; also a Veterans' bureau taking care of compensation, insurance and vocational training. The foregoing departments are without doubt giving all their time and energy to seeing that the disabled man gets what he is entitled to. Notwithstanding all their time and energy to seeing that the disabled man gets what he is entitled to. Notwithstanding all they do there are numerous ways where the disabled men, if organized could give considerable assistance to the various branches and incidentally be benefitting their own members.

"There are over 2,000 men on the files drawing compensation in the state. Besides this as many more are scattered over the state who are taken the files of this district. A state who are to the warrious branches and incidentally be belong to the state of Arizona, thus they are in no way connected or drawn to one another. Remember, an organization 4,000 strong will until the death of the latter and with failure to turn the property over to the east ate following the death of Coopman, thus they are in no way connected or an organization 4,000 strong will until the district. A say we are now we cannot even help ourselves, "Unity is strength." So let us get together.

"The time is tomorrow morning at 100 o'clock, and the place is the Elist 100 o'clock, and the plac

# FREE FROM DUS

plays at the industrial exposition ne entertain no fear of damage by dirt or dust is made know, to a certainty by a written guarantee from the director of the exposition to the Industrial Week committee. Extreme care will be taken to guard against dust, and the most costly gowns and the finest fabrics can be placed on exhibition and used in the fashion revues. A thick carpet of sawdust will carpet the hig exposition to and this will. the big exposition ten, and this will be thoroughly sprinkled each morning and before the evening performance

if necessary.

The guarantee from the management which is furnishing the tent says: "We guarantee that the tent is absolutely free from dust or dirt and in order to assure you of this state-ment, we also agree to purchase at

ment, we also agree to purchase at regular sales price, any gowns or gentlemen's clothing damaged that are exhibited in the hig tent."

The actter containing the guarantee contains also a mention of other matters of vital interest to exhibitors, and should be read by every merchant contemplating displays. It reads in as follows:

Phoenix, Arizona, October 27, 1921, Executive Committee, Industrial Week.

ntlemen: Attention: Mr. C. M. Steddard. Attention: Mr. C. M. Steddard.
In regard to the advartising features of the Industrial show, from the standpoint of department stores, specialty shops, millinery stores and men's and boys' furnishings, there are wonderful advertising possibilities to be had in the coming industrial show.

of the booth space adjacent to the center runway remains to be sold.

Several concerns which had planned to take space but were tardy in making their reservation were deeply disappointed to find that all of the larger spaces had been taken up, and that it would be impossible to use the smaller spaces for the exhibits they had planned.

Preparations for the big expectator.

Preparations for the big exposition took on the form of bastling activity yesterday. The big tent which will house the exhibits, the largest ever exected in this city, was raised yesterday, and was the subject of awe and amazement on the part of all who passed by the location, opposite the federal building.

The committee announced last

which will be advertised throughout the entire district and will altract thousands of men and women anxious to see the latest in fashions for win-

all avail themesives of this opportun-ity to show the people of Phoenix and surrounding towns what can be pur-chased at their respective stores, I beg to remain

Yours very truly, H. ELMO LA BRIQUE. Director of Exposition

Relishes

Milk

### THE ALAMO DINING ROOM

, is now located at

214 East Van Buren Street

MENU TODAY Soup

Salad Fried Chicken and Cream Gravy

Roast Young Veal Creamed Peas Candied Sweet Potatoes Bread

Hot Biscuits Buttered Beets Ice Cream

Tea Coffee BREAKFAST

DINNER Week Days, 5-7:30 Served 7-9 Fifty Cents Thirty-five Cents

SUNDAY, 12-2 and 5-7:30